

Industry Day FAQ

Spaceport America website: www.spaceportamerica.com

Spaceport RFP Questions

Q: Where can I find information on the RFP's on the Spaceport Website?

A: RFP information can be found under the Proposals tab at the top of the page.

Q: Where are the RFP Pre-Proposal meetings being held? What times?

A: Las Cruces City Hall Chambers, on Wednesday December 1, 2010.

8:00am General Services Pre-Proposal Meeting

10:30am Protective Services Pre-Proposal Meeting

1:30pm Technical Services Pre-Proposal Meeting

Q: Are the Pre-Proposal meetings mandatory for all contractors?

A: They are mandatory if you want to bid directly on the RFPs. If you expect to be a subcontractor, it is not mandatory for you to be at the Pre-Proposal meetings.

Q: How can I get additional information about the Pre-Proposal meetings?

A: Look on the Spaceport website, under the Proposals tab, to view each RFP. All the information needed is available in the RFP.

Q: What types of work / subcontracts are included in these RFP's?

A: The needs are very broad. Please see the RFP documents on the Spaceport America website, under the Proposals tab.

Las Cruces Area Industry Day Questions

Q: What day / time is the Las Cruces Industry day event being held? Where?

A: Industry Day event will be held on Wednesday December 1, 2010, from 5:30pm to 8:30pm, at the Las Cruces Convention Center at 680 E. University Blvd.

Q: Why should I sign up for the Industry Day event?

A: Industry Day will provide the opportunity to meet and network with prime contractors bidding directly on the Spaceport RFPs and that are looking for local contractors to partner with on their bid.

Q: How much does it cost to register for the Industry Day event?

A: Nothing. It is free to all companies / businesses who want to register. Deadline for registration is November 29, 2010.

Q: What do I need to bring to Industry Day?

A: You should bring any materials you want to use in networking with other businesses.

Q: What will be provided for my company at Industry Day?

A: Each company will be provided an eight foot table, two chairs, pipe and drape. No electrical outlets. Set up will start at 4:30 pm the day of the event.

Q: Will there be any refreshments at the Industry Day event?

A: Yes, there will be limited refreshments available at no charge.

Bidders Registry Questions

Q: What is a Prime Contractor for the Spaceport RFPs?

A: A Prime Contractor is one who will be bidding directly on one or more of the Spaceport RFPs.

Q: What is a Subcontractor for the Spaceport RFPs?

A: A Subcontractor is one who will partner with a prime to perform one or more tasks included in the RFP.

Q: Who are the Prime Contractors bidding on the job?

A: You can search the Bidders Registry available on the Spaceport website, under the Proposals tab.

Q: Do I need to register on the Bidders Registry to be a prime contractor or a subcontractor for these RFPs?

A: No, but it will greatly increase your chances of being identified by another contractor for partnering opportunities. If you are a Prime contractor, it will help other companies identify you.

Q: How can I locate other contractors bidding on the Spaceport RFPs?

A: Go to the Bidders Registry on the Spaceport America website, under the Proposals tab, and look in the Bidder Search section.

Q: What information do I need to provide to register on the Bidders Registry?

A: Required information is shown on the input screens to help you with registration.